



# Claims Submission

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*Idaho Provider Training*  
May 2024

## Agenda

- » Clean Claims
- » Claims Submissions
- » Claims Processing
- » Claims Resubmission & Resolution
- » Availity Essentials

# Objectives

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- » Provide an overview of Magellan's claim submission process
- » Orient you to processing and resubmission details for claims
- » Share details on clean claims and common claims errors
- » Show you where to find resources within Availity Essentials for claims submission

# Meet your Magellan team

## Leadership

**David Welsh**  
*Executive Director*

## Network

**Angie Kallas**  
*Vice President, Network*

## Claims

**Krista Burell**  
*Senior Director, Claims*

**Corrine Curry**  
*Senior Director, Claims Operations*

**Gretchen Smith**  
*Analytics Architect*

## Provider Training

**Heather McCollum, LCSW**  
*Director, Learning & Development*

**Lea Bush, LCSW, MPA**  
*Senior Clinical Trainer*

**Katherine Powers, LCSW**  
*Senior Clinical Trainer*



# Clean Claims





## What is a clean claim?

A clean claim has no defect, impropriety, or special circumstance, including incomplete documentation, that delays timely payment. Simply put, **clean claims are claims that can be processed without obtaining any additional information from the provider or from a third party.**

### A provider submits a clean claim by:

providing the required data elements on the standard claim forms, along with any attachments and additional elements, or revisions to data elements, attachments, and additional elements, of which the provider has knowledge.





## Required elements of a clean claim

Centers for Medicare and Medicaid Services (CMS) developed claim forms that record the information needed to process and generate provider reimbursement. The required elements of a clean claim must be complete, legible, and accurate.



Inpatient & facility programs and services



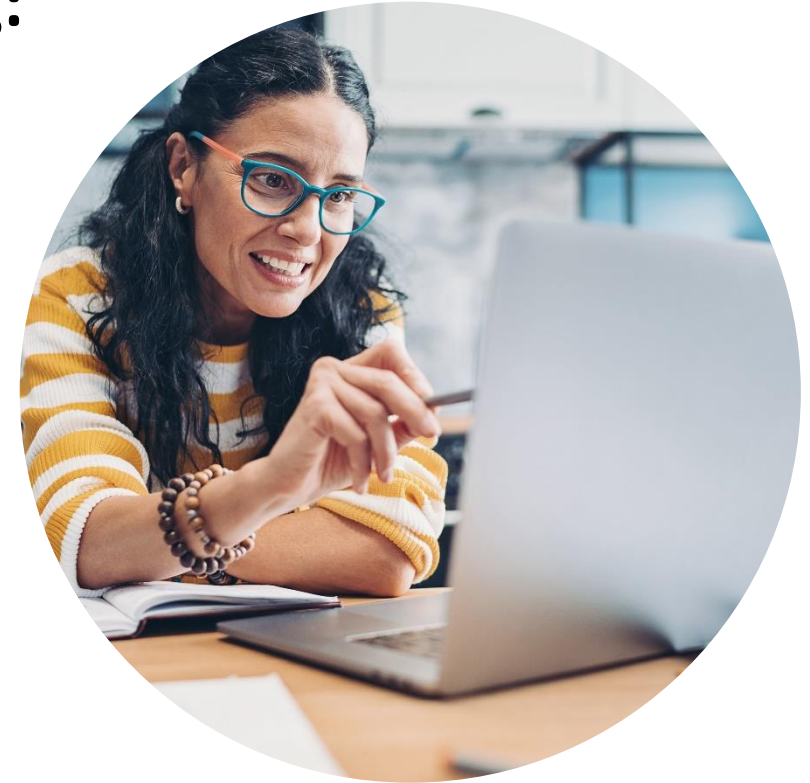
Individual professional procedures and services





## When submitting a claim, consider the following:

- Am I submitting claims correctly?
- Am I submitting claims timely?
- Did I verify member eligibility?
- Do I have the correct service location (rendering address and place of service)?





# Claims **dos** and don'ts

- ✓ **Do give complete information on the member and policy holder**
- ✓ **Do give complete information on you, the provider**
- ✓ **Do include any other carrier's payment information**
- ✓ **Do include the complete diagnosis information**
- ✓ **Do obtain authorization for services**
- ✓ **Do show your entire charge**
- ✓ **Do submit your claims electronically and timely**
- ✓ **Do monitor your EDI transaction reports**



# Claims dos and **don'ts**



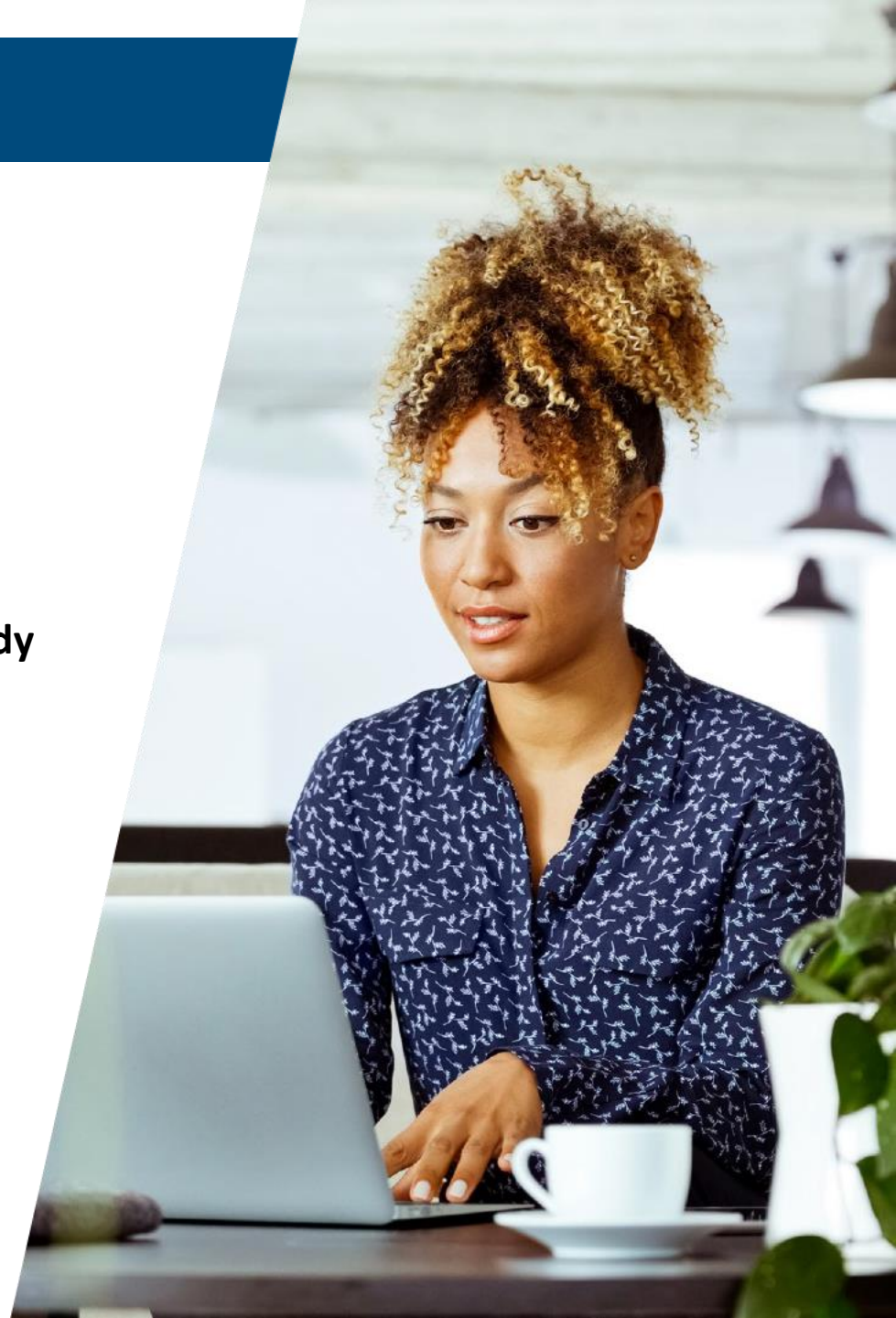
**Don't use invalid procedure or diagnosis codes**



**Don't reduce your charge by the copayment or coinsurance amounts paid by the member**







**Don't omit information on the claim because you have already provided it on the treatment plan**



# Most frequent reasons for claims non-payment



The most frequent Magellan edits, or reasons for claims denial, include:

-  Duplicate claim submission (i.e., the expense was previously considered)
-  The provider didn't obtain prior authorization
-  The member is ineligible, or coverage has lapsed
-  Untimely claim submission/filing



# Most frequent reasons for claims non-payment

The most frequent Magellan edits, or reasons for claims denial, include **(continued)**:

- Claim form does not follow correct coding requirements
- The primary insurance carrier's explanation of benefits (EOB) or the member's coordination of benefits (COB) form is needed
- The claim includes a non-covered diagnosis or service
- Billing for code combinations that fall outside of the participating provider's contract



# Claims Submission



# Claims submission



- Magellan provider contracts require claims to be submitted within the required timely filing limits



Claims not received within the applicable required timely filing limits will be denied

# Timely claims submissions






- ✓ Billing from the date of service
- ✓ Medicaid Services: 180 days
- ✓ State-funded SUD, Adult Mental Health, Children's Mental Health services (non-Medicaid): 60 days
- ✓ Indian Health Services, Tribes and Tribal Organizations, and Urban Indian Organizations (collectively, I/T/U): 365 days
- ✓ Corrected claims: 60 days from date on Magellan explanation of benefits (applies to all services and providers)



# Claims submission

## Claims must contain:

-  No defect or impropriety, including a lack of any required substantiating documentation
-  HIPAA-compliant coding or other circumstance requiring special treatment that prevents timely payments from being made
-  Claims not containing all required information will be subject to denial





# Claims submission options



Providers have many options for submitting claims:

## Paper claim

- Mailed to Magellan



## Electronic claim

- Electronic data interface (EDI) via direct submit
- Web-based claims submission tool via Availity Essentials
- Contracted clearinghouse





## EDI Direct Submit



Electronic claims  
upload process

- Supports **HIPAA 837P** and **837I** claim submission files
- Allows providers to send HIPAA transaction files directly to and receive responses from Magellan *without* a clearinghouse



## EDI Direct Submit



Electronic claims  
upload process

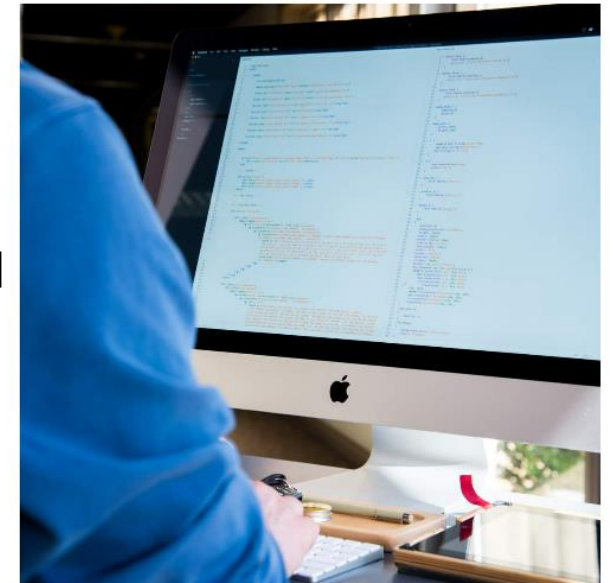
- Recommended if providers can create an 837 in HIPAA-compliant format
- Testing process to determine if Direct Submit is right for you
- No cost to providers

# EDI testing center



There is a **simple, no cost, testing process** to determine if direct submit is right for you:

- **The center offers an easy-to-follow, six-step process** to independently validate your EDI test files (837 Professional and Institutional) for HIPAA compliance rules and codes
- **The process includes creating a unique user ID and password**, downloading EDI guideline documentation (companion guides), uploading and testing EDI files, and obtaining immediate feedback regarding the results of the validation test
- **Once you have completed the six-step process**, you will be able to exchange production-ready EDI files with Magellan
- **Feedback is provided immediately** regarding the results of the test
- **The process typically takes about three to four weeks** to complete, so allow ample time to complete your independent testing



EDI via direct submit



You can register to submit EDI claims to Magellan by sending an email to [EDISupport@MagellanHealth.com](mailto:EDISupport@MagellanHealth.com) or by contacting Magellan EDI Support at 1-800-450-7281, extension 75890.

## Web-based Direct Submit



Web-based claims  
upload process

- Web-based claim submission tool via data entry application
  - For credentialed and participating providers
  - Professional claims ONLY (no institutional claims)
  - One claim at a time
  
- Allows providers to send HIPAA transaction files directly to and receive responses from Magellan *without* a clearinghouse



## Web-based Direct Submit



Web-based claims  
upload process

- Claims processed in real-time
- Provides immediate notification of the potential errors in claims submission for quicker resolution and timely resubmissions where required
- Recommended process for providers who submit a low volume of claims
- No cost to providers

# Claims via Availity Essentials



## Availity essentials

- ✓ Free, real-time access to payer information
- ✓ Verify eligibility and benefits prior to submitting a claim
- ✓ Check claims status
- ✓ View/print remittance advice
- ✓ Access Availity Essentials via [www.availity.com](http://www.availity.com)



## EDI submission via clearinghouse



Electronic claims  
submission  
process

- Clearinghouse transforms non-HIPAA-compliant formats to compliant 837 format
- Magellan accepts 837 transactions from several contracted clearinghouses
- Proper Payer ID is required for all clearinghouse submissions
  - 837P Professional: 01260
  - 837I Institutional: 01260
- Note there may be charges from the clearinghouse



# Paper claims submission



Hard-copy submissions  
physically mailed to Magellan



## CMS 1450 (UB) claim form

Used for *facility-based*  
services

## CMS 1500 claim form

Used for *non-facility-based*  
services

# Claims Processing



# How we process claims



## Claims Receipt

**Upon receipt of a claim**, Magellan reviews the documentation and makes a payment determination. As a result of this determination, a remittance advice, known as an explanation of payment (EOP) is sent to you. The EOP includes details of payment or the denial.



## 95% of claims

Magellan pays **95% of clean claims** within 30 days of receipt.

## 90 Days

Magellan must pay **99% of clean claims within 90 calendar days** of the date of receipt.

# Claims reimbursement



**Electronic funds transfer (EFT)**

**Reduced administrative burden  
benefits your practice**

**Secure payments directly deposited into your  
bank**

**>** Magellan network providers must sign up for EFT through our contracted vendor site and receive all payments electronically

**>** Our vendor will conduct a secured transmission test with your bank to make sure payments transfer properly

# Claims Resubmission & Resolution



Claims with provider billing errors are called “resubmissions.”

Resubmissions must be submitted within 60 calendar days from the date of the EOB.



# Resubmission option 1

You can resubmit  
claims electronically  
via an 837 file

- Magellan's claim system requires the use of claim frequency code "7" when resubmitting a claim electronically. Using the appropriate code will indicate that your resubmitted claim is an adjustment of a previously adjudicated (approved or denied) claim.
- The original claim number is required when submitting frequency code "7" on a claim resubmission.

# Resubmission option 2



Resubmitted claims sent via paper should be stamped “resubmission” and include:

- Date of original submission
- Original claim number





## Resubmission of claims via Availity Essentials

- Select Claim & Encounters in Availity and select MAGELLAN HEALTHCARE as the payer to access the correct form. In the claim information section select Frequency Type 7- Replacement of Prior Claim and add the original claim number in the Payer Claim Control Number field.
- The following fields can be amended: Place of Service, Billed Amount, or Number of Units. This functionality is only available for claims with a status of Received/Accepted.
- Corrections to claims other than Place of Service, Billed Amount, or Units must be submitted as a hard copy via postal mail. Please note “Corrected Claim” on the form before sending.

# Common claims errors

Double check all claims prior to submission **to avoid delays** due to these errors:

- Authorized units do not match billed units
- Recipient's ID is missing (member ID can be obtained in Availity Essentials)
- Recipient's date of birth is missing
- Itemized charges are not provided when a date span is used for billing
- EOB is not attached to third-party claim form
- Revenue code, procedure code, and/or modifier(s) are incorrect

# Common claims errors (continued)

Double check all claims prior to submission **to avoid delays** due to these errors:

- Duplicate claim submissions are not identified as “resubmissions” or “corrected claims”
- Diagnosis code is not an accepted code (current ICD-10 codes are required)
- Service and/or diagnosis billed is not permitted under the provider’s license
- National Provider Identifier (NPI) is missing
- Service location is incorrect
- Place of Service is incorrect

# Third-Party Liability (TPL) & Coordination of Benefits (COB)

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# TPL and COB

- **Medicaid is always the last payer.** Therefore, providers must exhaust all other insurance benefits first before pursuing payment through Magellan IBHP.
- Claims for services provided to IBHP members who have another primary insurance carrier must be submitted to the primary insurer first in order to obtain an EOB. **IBHP will not make payments if the full obligations of the primary insurer are not met.**
- As a Magellan provider, **you are required to hold IBHP members harmless** and cannot bill them for the difference between your contracted rate with Magellan and your standard rate. This practice is called balance billing and is not permitted.
- **If the member needs a service that is not covered by Medicare or another commercial/private health insurance, but is covered by Magellan,** the individual must get the service from a Magellan network provider.



# Provider support via Availity Client Services (ACS) Essentials



## Chat

Available daily via Community Support on [www.availity.com](http://www.availity.com)



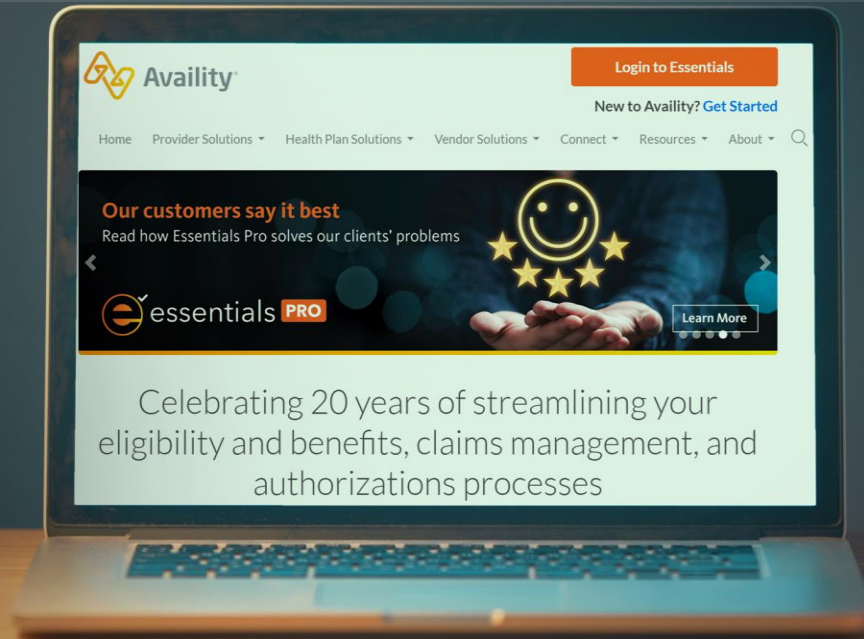
## E-ticketing

Available 24/7 on [www.availity.com](http://www.availity.com)



## Phone

1-800-AVAILITY (282-4548)  
Monday-Friday 8 a.m.-8 p.m.ET





Do you have any  
**Questions?**



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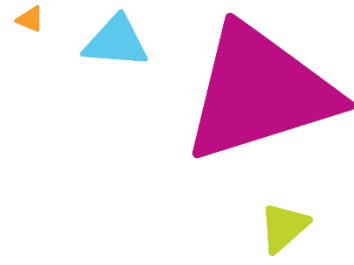


Thank you

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